# Craftsman

THE TRADES HOUSE OF GLASGOW NEWSLETTER



ISSUE 11 SPRING 1997

## SPRINGING INTO SUMMER

As Spring gives way to Summer the House will be entering one of its busiest ever periods with no fewer than FIVE major events being held in under four weeks.

"This is a reflection of the healthy state of the House and our willingness to not only become involved in the life of the city but to initiate events designed to improve the quality of life for all sections of the community," says Deacon Convener David Watson. "It is particularly pleasing that these events reflect the House's desire to maintain traditions as we support charitable bodies and encourage crafts ancient and modern. But we can only succeed if we have your full support in organising and attending the events highlighted on this page." added the Deacon Convener.

## GOING FOR GROWTH: THURSDAY 12 JUNE TO SATURDAY 14 JUNE

The Trades House Craftwork Competition and Exhibition continues to grow in more ways than one with gardening being added to this year's event as part of an expanded list of new or revised craft categories which more closely represent the crafts, both traditional and technological, which are flourishing in the city's colleges

Over 600 entries for the 1997 Competition, from Glasgow College of Building and Printing, Anniesland,

rdonald, John Wheatley, Langside and North Glasgow colleges, will be judged in early June, with the best craftwork going on display at the Trades Hall in Glassford Street from 12 to 14 June. Entry is free and all craft members and friends are urged to attend.



GLASGOW DEVELOPMENT AGENCY

The event is once again receiving the full backing of the Glasgow Development Agency and further sponsorship support is coming from Millers City Art, Dumbreck Decorators, Yarrow Shipbuilders, Haran Glassmakers, Granville Fox

Photography, Atlantic Telecom, Glasgow Opportunities, Hunter & Clark, Glen Catrine Bonding Company, The Merchants House, Made in Scotland, Weavers Society of Anderston, 999 Design Group, Colour Network, King's House Print and the 14 Incorporated Trades of the City of Glasgow.

"There are still opportunities for sponsoring or

supporting the event in numerous ways with excellent returns particularly as it is now viewed as a major annual feature in the Glasgow calendar, and has UK SKILLS quality competition recognition pending," comments Peter Winton, the Competition and Exhibition Coordinator.

Any company or individual interested in sponsoring or supporting the event should contact Peter on 0141 248 5565 or the Trades House office on 0141 228 8000.

Awards will be made at advanced and non-advanced



Late Convener Morton Fyfe inspects a 1996 stained glass entry depicting the Trades Hall. This has now been purchased for eventual display in the Hall.

levels in most of the following skill categories.

- Art (including Sculpture, Painting, Ceramics)
- Graphics (Advertising, Illustration, CAD, Product Design)
- Cake Decoration
- Decorative Glass
- Fashion
- Jewellery (Fashion and Allied Products)
- Furniture
- Craft Mechanical Engineering
- Photography
- Stonemasonry, Decorative Floor Tiling, Fibrous Plasterwork
- Open (Books, Ornaments, Musical Instruments, Embroidery)
- Industrial Design
- Gardening
- Video

In addition the TRADES HOUSE GOLD MEDAL will be presented to the student whose single piece of work is adjudged the best across all these craft skills.

One of the features of the Exhibition is that many of the items on display can either be purchased or commissions taken for similar work.

## MISSION POSSIBLE: SATURDAY, 21 JUNE

The 1996-97 Chain Gang is taking the House's message out onto the streets of Glasgow in positive fashion by raising funds for the Glasgow City Mission.

he Deacons and Visitor have set themselves the task of raising sufficient funds to replace the existing vehicle which transports the Mission's "soup kitchen" around the city.

"This vehicle is vital to those who need our help - the homeless of OUR city," stresses Deacon Alex Paterson, who is co-ordinating the fund raising project.

And the vehicle they have chosen as their main event is a Mid-Summer evening to remember at the Burrell. Starting at 6.30 Alex promises that there will be refreshments, music and song to suit all tastes with the evening rounded off with good food and wine in the restaurant (book your table early, direct with the restaurant, to avoid disappointment).

There is also a chance to get away from it all for Christmas with a shopping trip for two to New York featured in the prize draw. Tickets, £1 each, are available from the Deacons and Visitor, Master of the Trades House of Glasgow Lodge and the Preses of the Grand Antiquity Society.

Urging craft members to give the event their full support, Alex says: "The Glasgow City Mission is the oldest city mission in the world - let us help them help others!"

#### CATWALK TAILORS THURSDAY, 29 MAY

Cyril Gore, Collector of the Tailors, is looking for craft support for a fashion event at the Glasgow Hilton Hotel.

"A large turn out from all the crafts would ensure that substantial donations can be made to cancer research charities", says Cyril.

research charities", says Cyril.
Organised by Carolyn Mason and Gillian Tomlinson from Jaques Rodriguez the event will feature smart and elegant day wear from the business woman look to evening dresses and, of course, a range of the latest for the "suit loving gent". Ladies fashions are by "Catherines of Partick" and the gentleman's range by Slater Mens Wear.

For tickets contact Cyril Gore on 01236 723334 or Carolyn Mason on 0141 204 2000.

#### SCHOOL CRAFTS FLOURISH WEDNESDAY, 28 MAY

The presentation of Awards in the annual Trades House competition for the best craft work produced by secondary school students throughout Glasgow will be presented in the Trades Hall on Wednesday 28 May.

The co-ordination of this year's event has been undertaken by Late Convener Morton Fyfe as Ralph Leishman, co-ordinator of the Competition for a number of years, is engaged in election duties.

A record entry is expected in all categories which cover Metal Work, Woodwork, Technological Studies and Special Needs.

"Judging by what we have seen the high standards of craft work will be maintained and surpassed," said Late Convener Fyfe.

#### "DUMMY FOR THE DAY" SATURDAY, 14 JUNE

Trades House will once again have a float in the Lord Provost's procession and the theme will again reflect the Deacon Convener's mother craft, which is the Tailors.

"Anyone with time to spare setting up the float and taking part in the procession will be most welcome - this is your chance to be a dummy for the day" says Tailor's Deacon, Alex Paterson.

Alex can be contacted on 0141 639 6137 or 0141 204 1848.



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An article on their latest business banking service appears on Page 4.

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### "WARRIOR" WELCOMED TO CLYDE



Mrs Fyfe watched by Douglas Nisbet performs the traditional re-naming of "Warrior

Mrs Elizabeth Fyfe, wife of the then Deacon Convener, Morton Fyfe, has performed the renaming ceremony for the tug "Warrior" now based at Greenock.

The ceremony was held on the Clyde at the Moat House Hotel and was followed by lunch where the Deacon Convener, as Glasgow's Third Citizen, was the guest of honour. Dr and Mrs Fyfe also enjoyed a short sail on the vessel.

Originally based in Ireland and named "Celtic Warrior", the tug was purchased by Cory Towage in Greenock, whose operations manager, Douglas Nisbet, is a member of the Coopers, Wrights and Masons. His father and grand-father were both Deacons of the Coopers.



"Warrior" in action on the Clyde

#### RING JOINS CITY AND HOUSE



Deacon Convener Morton Fyfe hands over the Trades House ring to Lord Provost Pat Lally

A ring is one of the traditional symbols of the City of Glasgow which features on the city's coat-ofarms. It is fitting, therefore, that Trades House has continued the tradition of gifting a ring to the Lord Provost.



The Lord Provost, Deacon Convener, Lord Dean of Guild, city Bailies, craft Deacons and guests gather in Trades Hall for the ring presentation

## BRINGING DRAMA TO EVERYONE

One aspect of the grants made by Commonweal Fund Committee at their Autumn meeting was to help the Arts, and assist people with disabilities to participate in theatrical activities.

A grant of £1300 was made to the Birds of Paradise Theatre Company towards the costs of a course allowing disabled people to be employed at a professional level as actors. The Wee Stories Theatre for Children, also received £500 towards the cost of a theatre based project for children with special needs. The Royal Scottish Academy of Music and Drama also received £5000 towards building and equipping a national opera school.

In all the committee approved 50 grants totalling £55,650. These ranged from £7000 towards the purchase of a new mini-bus for The Dixon Community (the House presented them with a bus in 1992) and £3000 to East Park Home, to support for smaller projects such as £300 for Crimestoppers towards printing costs.

Support went to many community groups and youth projects in and around the city including projects in the East End, Cranhill, Sighthill, Drumchapel, Pollok, Maryhill, Giffnock, Bearsden & Milngavie, Garrowhill, Anderston, Bridgeton & Dalmarnock.

## FOOTBALL LEGEND CAPPED AGAIN

One of Scotland's football greats, Bob McPhail, has donned his latest "cap" - at the age of 91. Not for Scotland, but for the Incorporation of Bonnetmakers and Dyers. A Scotland and Glasgow Rangers legend before the War, Bob won 17 caps for Scotland and made 461 first team appearances for Rangers scoring 236 league and 45 cup goals (only surpassed recently by Ally McCoist). Bob also shares the club record of holding seven Scottish Cup winners' medals. Such is his standing in the game that the "McPhail Suite" at Ibrox Stadium is named after him.

But his latest "cap" has brought him great satisfaction as it marks the achievemed of his son Robbie becoming Deacon of the Bonnetmakers and Dyers.

"My father is probably the newest and oldest craft member ever to become a Bonnetmaker," says Robbie, "I am not sure if he qualifies as a near hand or far hand entrant but my sons, Graham and Stuart, who have also joined, are definitely near hand. Does this qualify them for membership of the Grand Antiquity Society?" Robbie became a Bonnetmaker in 1984 when he was "collected" by his auditor, Ex-Deacon Bill Docherty. "He promised me a reduced audit fee", jokes Robbie, who is managing-director of the family electrical wholesale business in Finnieston, Glasgow.

However, he was soon playing an active part in the craft, joining the Master Court in 1986 and progressing to his current role.

A keen sportsman himself (golf, curling, skiing) his preference was for the other shaped ball playing for GHK and Glasgow. "If the money around now was available then I might have tried harder," he says.

Robbie, will be privileged to end his year in office as the Bonnetmakers celebrate their 400th anniversary. A feature will appear in the Autumn issue of "The Craftsman".



Proud Bonnetmakers: Bob McPhail with son Deacon Robbie McPhail and his sons Graham and Stuart

### THE DRAPERS FUND

Draper's Fund Manager, John McKinlay, and his Committee have disbursed £21,000 to 55 different causes since November. These have been wide ranging covering youth, school and disabled groups, with transport and funding problems, to appeals to fund Christmas parties and presents for handicapped and deprived children.

Grants have been made to recognised charities and to families to purchase winter clothing and household items.

Requests from causes which deserve support should be sent to the Draper's Fund manager at the Trades House Office.

### LADIES NIGHT

The Trades Hall refurbishment appeal received a major boost from a fund raising evening on 20 March organised by the ladies of the 1995/96 chain gang, A fascinating presentation by Denise Winton entitled "A Touch of Style" was followed by a delicious meal with musical accompaniment by John Mason and Bill Johnston. Generous sponsorship from Neilson Stevenson, Graham Guthrie, James McPhie and Sandy Martin and giffs of valuable raffle prizes contributed to the success of the evening which raised £2,800.

## DEACON CONVENER'S HALF TERM MESSAGI

I am at the half way stage in my term as Deacon Convener of the Trades of Glasgow. I have been most impressed by the number of people who have sought further information about the history of the Trades House. Questions have come from the press, the visitors to Trades House and from visitors to the City Chambers. Questioners are amazed at the long links we have with the past and are staggered to know that the membership is 10,000 strong and growing and further that the work of the Trades House is still pertinent in this modern age. I have to say that the Deacon Convener's "uniform" has been universally admired and in particular the velvet jacket and the chain of office are sources of much attention.

As I look back over my term so far I think of the Deacon Convener's Dinner which is always a magnificent occasion. I think of all the Dinners and Dinner Dances so far. All have been well attended and most enjoyable. We have had activities for our "pensioners" and currently a visitation of the Trades House friends is underway. I attended with my wife, the Lady Convener Sheena, the Hammermen's Service Group's Outing to the Pantomime with about 150 friends of the House. This was rated as a great success.

I look forward now to the Schools Competition and the College Competition and Exhibition. Both these Competitions are designed to encourage the trades amongst our school children and amongst our students. For the friends of the House I look forward to the traditional Tea Party which is enjoyed so much and to the Incorporation functions still to come.

Our Deacons and Visitor this year have set a special project to raise funds for the Glasgow City Mission and I would ask that you give this project your support.

I would love to be able to say something very positive about the refurbishment of Trades Hall. At the time of writing the Trustees are awaiting a decision from the National Lottery Heritage Fund. You can be assured that as soon as we know something definite, I will be saying much more about this. We already can foresee many uses for the new accommodation when completed and the Trustees are most keen to maximise the facilities available within the Trades Hall as we know it.

As I have been saying throughout my term of office, it is most important that the lifeblood of the Crafts is enhanced by the admission of new members. We devolve this duty in the main to the collectors of the individual Incorporations. I would ask you to think of your own friends and business acquaintances who would be worthy members of your own Incorporation and to assist the Collector in adding suitable members to our Incorporations.

It was said recently that the position of the Deacon Convener is to be an Ambassador for the Trades of Glasgow and Lady Convener Sheena and myself consider it a privilege to represent the Trades in this way. In addition to being heavily involved in Glasgow, we have also been to Aberdeen to the Installation of the Principal of Aberdeen University, to the Guild Hall, to the City Livery Company's Dinner and in May we hope to visit Sheffield.

ase do all you can to make the work of Trades House known. Whilst we are an ancient Institution, we do have much to offer our modern day society. Trades House is fulfilling a very fitting and worthy role and I am sure that this role will continue well into the twenty-first century and far beyond

All three can now add up to being Glasgow's third

All three can now add up to being Glasgow's third citizen. (I to r) David Watson, Ian Scott, and J Allan Denholm.

#### THREE OF A KIND

If you are going to be Deacon Convener and Glasgow's Third Citizen then it would appear that you have to be able to count - for Chartered Accountants are lining up to achieve this historic honour.

David Watson CA achieved the rank of number three in Glasgow when he was installed as Deacon Convener of the Trades of Glasgow in October. The appointment will be taken up in 1997 by Ian Scott, CA and in 1998 by Allan Denholm, CBE, CA., both subject to ratification by the House.

## BIG IS BEAUTIFUL - Glasgow can lead the way into 21st century

The role of Glasgow leading the way into the 21st Century was emphasised by the guest speakers at the Deacon Convener's Dinner in October.

Proposing the toast to the City of Glasgow, the Rev. William Storrar, from the Faculty of Divinity at Glasgow University said that Glasgow was the "mother city of Scotland" and had built up a tradition of Council and business community "working together in the common cause of the renewal of its urban prosperity"

"I look forward to a continuance of this civic partnership which will be big enough and bold enough to have vision to meet the challenge of leading Glasgow into and seeing the city flourish in the next century." he said

the next century," he said.

Replying to the toast, Councillor Gordon MacDiarmid, Deputy Leader of the City Council, said: "Glasgow has to be recognised as a metropolitan city - we must never lose our vision of the big event."

In his concluding remarks the Deacon Convener, David Watson, promised to strengthen our links with both the City and the Merchants House.

David Watson.

"In so doing we will seek to promote the House on a wider basis, make our services more available to the public on every opportunity and encourage the participation of new members in our craft activities," he said.

#### THE KILTS HAVE IT

Never mind the Election, at the Deacon Convener's dinner the kilts were quite definitely in the majority by something like four to one. Our Ex-Conveners and speakers played their part to maintain the balance

The result, however, was never in doubt with no recount required, as our pictures show.



Tied Vote?: Ex-Convener John Ford, with Ex-Deacon Ian McConnacher.



Bottom of the poll: Deacon Convener David Watson finds himself in the minority



Clear decision: Eight different tartans to the fore



Unanimous vote: Sandy Grant Gordon of Grant's Whisky (The Collector's guest); Ex-Deacon Richard Hunter of the Hammermen and Ex-Deacon James H Campbell



Lady outvoted: Dean of Guild Forbes Macpherson and Strathclyde University principal John Arbuthnott with Hilary Gloyer.



House of Lords?: Ex-Conveners Blair Agnew, John Blanche, Bill Leggat Smith, and Maurice Crichton



Order, Order!: Speakers the Rev. William Storrar and Councillor Gordon MacDiarmid with Late Convener Morton Fyfe

## CRAFT NEWS

#### MRS WINNIE WOOD

We regret to report the death in Dorset of Mrs Winnie Wood at the grand old age of 100. A grantee of the Skinners since 1971 she was the sister of Ex Deacon Harry Wylie, who also lives

Mrs Wood died shortly after her 100th birthday in December at which the craft was represented by Douglas Hinde, Harry Gooch, Robert Rattrey, Thomas Gilchrist, Dr Andrew Kinniburgh and Harry Wylie. On behalf of the Incorporation the Mayor of Christchurch presented a basket of

#### COMING UP ROSES



The Gardeners have provided a cup and quaich for competition at the City of Glasgow Rose Trials. Deacon Sandy Martin made the presentation to the winner Mr Dijk from

#### KEEP IN TOUCH

There have been a few changes in contacts for the

Infere have been a few changes in contacts for the Incorporations. Please make a note of the following.

Masons New Address: 134 Douglas Street, Glasgow G2 4Hr. Tel:0141 331 1333 Clerk: George D Snowden.

Coopers New Clerk: William M C Grant George House, 36 North Hanover Street, Glasgow G1 2AD, Tel: 0141 552 3422.

Coopers

Further information on the items in this issue of the "Craftsman" and other Trades House functions can

be obtained from: THE TRADES HOUSE OF GLASGOW, 310 ST VINCENT STREET, GLASGOW G2 50R. Tel: 0141 228 8000 Fax: 228 8310.

(Items for the newsletter can also be sent to this address or direct to the editor, Bob Colquhoun, 33 Greenlaw Avenue, Paisley PA1 3RE Tel/Fax: 0141

#### "SILVER" PANTO



Enjoying a pre-theatre meal at the RSAC.

The Hammerman's pantomime outing for pensioners had its silver anniversary this year with 115 guests enjoying a visit to "Cinderella" at the King's Theatre. Most crafts were represented and this year for the first time the Deacons and their wives attended.

The event was started in 1972 by the Hammermen Service Group chaired by Robin M Brown, who this year, as Deacon of the Incorporation, was wearing two hats



In the pantomime mood?

#### HELPING HANDS

All the Incorporations continue to support a wide variety of charities. Notably the Weavers have given over £10,000 to 13 causes ranging from £1500 for Glasgow City Mission and £1350 for Riding for the Disabled to £500 for Erskine Hospital and the Prince of Wales Hospice.

#### WEIGHT WATCHERS CHALLENGE

Late Deacon Duncan Cunningham of the Coopers has issued a challenge to all craft members! Can anyone estimate how much he weighs? The answer has been verified by a weighing machine at the Order of St John Thornhill Home which Duncan presented on behalf of his incorrection. incorporation

Duncan is pictured here at the weigh in with his wife, Annemieke; Ian Smail, Thornhill Committee Chairman; Mrs Walter Crighton, wife of the Vice Chairman and Lilian Mitchell, matron.

And the prize? For the first correct answer the Editor will donate a bottle of whisky to the charity of your Choice.



#### **CRAFT GRANTS**

Traditional skills are well supported by the crafts. The Wrights through their McDonald Prizes and support for Glasgow School of Art have provided over £4000m in recent months to encourage woodworking and glazing

#### CHIPS FOR DINNER

Prior to their annual Box Opening Dinner held in the Clyde Cooperage, Lochwinnoch, a party of 40 from the Coopers watched a demonstration of craft



#### GARDENERS DIG IN

The Gardeners have committed themselves to a £1000 a year sponsorship for the next five years to provide prizes for the Horticultural Department of Langside College at Woodburn House. Deacon Convener David Watson presented the first awards to the top students in horticulture and floristry studies.

We are delighted to be involved with Langside in this especially as gardening is now a category in the Trades House Craft Competition," said Deacon Iain MacGregor

nouse chart compension, Said Deacon fair macoregur of the Gardeners. Deacon MacGregor and Deacon Convener Watson are pictured right with two of the prize winners.



The Weavers also provide prizes at Glasgow School of Art and pay the wages of the weaver at the Weaver's Cottage Kilbarchan.



#### SPORTS NEWS

### **BOWLING Ton-up Barbers**

Pictured here is the proud Barbers team which lifted the Trades House Trophy on the centenary of the event. The win

was all the more sweet for the Barbers as it was their first triumph in the competition since 1935. winning team was Eddie Crozier, John Pennycook, Jimmy Young and Willie Walker.

Information on 1997 bowling events is available from Stewart Cobb (Bowling Convener) 0141 639 6472.



#### ANGLING

The 1996 competition started off quietly with a few fish being caught before lunch. However, the meeting of the boats at the "Rookery" was a most convivial event resulting in "raised spriits" to tackle the second session. The weigh-in produced some excellent individual results and the day's fishing gave a total of 59 fish weighing 64lbs 15ozs from 28 anglers. Colin Carnia (Hammermen) won the Dallas Trophy for the heaviest basket -7 fish, 7lbs 14ozs. The second place went for the second year to Stuart Biggart (Coopers) - 7 fish, 7lbs and third, was Alasdair Maddougall (Barbers) -6 fish, 6lbs 10ozs. John Dickson (Masons) 6 fish, 6lbs was fourth. The Train Trophy for the heaviest fish was won by Rea Stewart(Wrights), 2lbs 3ozs with Ian Campbell (Masons) second, 1lb 8ozs. The Team Prize - Jackson Milar Trophy was yet again a close result:-Hammermen (Colin Carnie & Adrian Coats) 9 fish, 10lbs 12ozs Masons (Stephen Mannion & John Dickson) 9 fish, 9lbs 3ozs (Stephen Mannion & John Dickson) 9 fish, 8lbs 140zs An enjoyable day was experienced as the result of a happy competitive spirit.

ngratulations to all this year's winners and thank you for your support.

New anglers welcome. Contact: Murray S Blair (Angling Convener) 0141 638 0155

The David Borland Golf Trophy has been won by the Coopers with a score of 136 points. The winning team was Deacon J Elliott, J Paterson, R Taylor and A Sinclair.

The Trades House Golf Shield competition will be held on 7 May over Glasgow Gailes. More details from your craft golf convener or Walter Mennie (Golf Convener) 0141 942 9299.

#### CURLING

The 1996-7 Inter-Craft curling competition was fought to a thrilling conclusion at the Summit when the Hammermen - skipped by Ex Deacon David Richmond - faced the Tailors in the final. The Hammermen had previously mastered the Maltmen, the Barbers and the Weavers whilst the Tailors had a much easier road to the final. No doubt they will be well stitched up next year to ensure a more difficult route!

After several ends, traded stone for stone, the Tailors found some payagested form and my tonether the ends which describe the heat

After several ends, traded stone for stone, the Tailors found some unexpected form, and put together two ends which despite the best efforts of the Hammermen effectively clinched the match and at the final bell the Tailors walked off the ice the winners.

Fair play was assured through the presence of Deacon Convener David Watson and his wife Sheena who graciously presented the 'Cigar Box' Trophy after the game to Tailors skip, Robin Copland, third Ronnle Peat, second John Fergus and lead Micheal Burton. The Tailors great pleasure in having both David and Sheena present in their moment of victory was only exceeded by David's pleasure in the result. Although truly impartial during the game, it could not be forgotten that David is a Tailor himself, In general the competition was much stronger this year than last but it remains a concern that some curlers are not getting a game either because their crafts are strong in numbers, or because they have not yet made themselves known to their conveners or to me.

If there are any curlers who have still not given me their telephone

If there are any curlers who have still not given me their telephone numbers then would they please take an early opportunity to do so.

W R Michael Burton (Curling Convener):

Home 0141 638 2819 or Business 0141 959 7373

#### YOUR FLEXIBL BUSINESS FRIENT

The Clydesdale Bank's belief that flexibility in lending is essential because as each business is different so are its requirements is underlined by its launch of the Business Variable Repayment Loan (BVRL).

The BVRL is designed to meet the needs and cash flow of individual companies. It helps cash flow management, recognising that trading conditions change and that the growth of a business can sometimes be hampered by a standard recognising. standard repayment loan.

BVRL offers a number of repayment options. The Low Start Option will interest businesses which are

new and need time for sales to pick up. The Lump Sum Option allows the customer to pay lump sum amounts at any time without penalty, The Step up Option facilitates

increased repayments as sales increase.

Eric Gunn, the Clydesdale's Manager, Business Marketing, explained: "The BVRL demonstrates our commitment to tailoring loan packages to give customers a high degree of flexibility and control of their term loan repayment, matching the needs of their business and their anticipated cash flow: cash flow.

This repayment flexibility is not there only at the start of the loan - it is there throughout, adjustable to suit the demands of the business.

"We believe it is essential for us to constantly examine and anticipate the requirements of business in a constantly changing trading and economic environment. The BVRL is an excellent example of how the Clydesdale is prepare to roll up its sleeves and work in close partnership with the business community it serves.

